



Latest Vacancy

10 November 2011

Project Sales Executive – Northern Home Counties

£50,000+ OTE

This is a permanent position offering an exciting opportunity for an experienced Sales Executive to join a market leader in the heavy steel manufacturing industry.

We are looking for someone who can sell in the Northern Home Counties and North London region.

Your primary function will be to work within this territory e.g. Buckinghamshire, Hertfordshire, Essex and Greater London. You will be incentivised to grow sales and build strong customer relationships.

You will be able to demonstrate your success at developing new and existing sales with an emphasis on maximising every opportunity. Being proactive, having excellent communication skills and the ability to work independently is a must.

Having some knowledge of 2D/3D drawing software and the heavy steel industry would be an advantage. Ideally this knowledge would be from within the warehouse racking market sector, or a closely associated industry/market sector.

Our real aim is to find someone with a proven sales track record, who is driven to succeed and is an enthusiastic team player. You must be flexible, hold a full UK driving licence and be prepared to travel.

This permanent role offers an attractive reward package and a fantastic potential career path within a progressive and expanding company. Details of the pay and benefits include £30,000 basic salary, being home based, a company car, 25 days holiday, sick pay benefit, pension, ICT equipment and home broadband expenses.

If you are interested in applying then please apply in writing with a covering letter and full C.V to Sarah Gregory at the email address above by Friday 2 December 2011. Interviews are scheduled to be held in December 2011.